

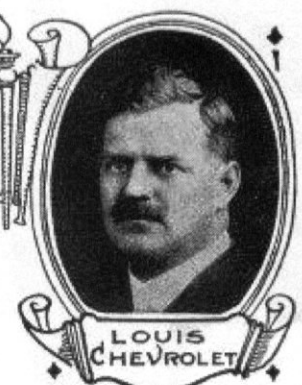


ARTHUR
CHEVROLET

Chevrolet Bros. Mfg. Co.

INCORPORATED

INDIANAPOLIS, IND.



LOUIS
CHEVROLET

January 16th 1922

Mr. S. R. Marsh,
% The Marsh Motor Co., Inc.
Florence, Colo.

Dear Sir:

Answering your letter of recent date, beg to advise that at the present time we have no representation in your territory and would like very much to have someone represent the Frontenac Cylinder Heads in your city.

The Frontenac Cylinder Head is made in three models, model T, S and R. The reason for this is that the combustion chamber varies in each model. This eliminates a loss of power on some models of Fords and a compression knock on others. The model S and T Cylinder Heads list at \$125.00. The equipment on the model T and S is exceptionally complete consisting of your choice of a 1 $\frac{1}{4}$ " horizontal Zenith, Stromberg, Schebler or Rayfield Carburetor, a vacuum tank and gas lines, spark plugs and ignition wires. We will be pleased to quote you a price on the model T and S of \$90.00 and your profit will be \$35.00. The model R racing head lists at \$110.00. However, there is no exhaust manifold or carburetor included in the racing head. We will allow you a 35% discount on the model R racing head.

We are enclosing a sheet of Frontenac literature, technical data, a timing chart and achievements and specifications of the Fronty-Ford racing car. We would be pleased to receive your order for two Cylinder Heads and are in a position to make immediate delivery.

We thank you for the interest taken in our product.

Yours very truly,

CHEVROLET BROS. MFG. COMPANY.

AC:DC
Enc: - hwi